

Air Conditioning | Heating | Refrigeration



# the NEWS

THE HVACR CONTRACTOR'S NEWSMAGAZINE SINCE 1926

**FOCUS**

08 TOP 40  
UNDER 40

17 HIGH-PERFORMANCE  
BUILDINGS

AUGUST 24, 2020 | \$10.00 | ONLINE AT [WWW.ACHRNEWS.COM](http://WWW.ACHRNEWS.COM) |    

A **bnp** PUBLICATION



the NEWS [www.achrnews.com](http://www.achrnews.com)  
**PODCASTS**

NEWS you can listen to for the latest NEWSUpdates and lively interviews. Catch our podcasts online at [www.achrnews.com](http://www.achrnews.com) or subscribe at the iTunes store.



WATCH the NEWS ON

**You Tube**™

Grab your popcorn and tune in for the latest on the HVACR industry, on **The NEWS YouTube** channel. See video coverage from events to contractor interviews and technical walkthroughs. Get connected at [www.youtube.com/achrnews](http://www.youtube.com/achrnews).

# The ACHR NEWS' Top 40 Under 40



**CHRIS ALONSO**

Company: Johnstone Supply Corporate  
Title: Director of Strategic Accounts  
Age: 34

An angry customer brought Chris Alonso to the HVAC industry. His dad managed and owned automotive service shops. Alonso was working at the front desk with a customer who was unhappy with a vehicle service performed at the dealership. Through the conversation, he was able to make the customer feel comfortable that they would correct any issues and be sure she was 110 percent happy with the final service.

"Little did I know, a general manager for Carrier Enterprise, Larry Bagley, was standing by as witness to this conversation. Larry pulled me to the side after I was finished working with my customer and asked if I'd be interested in an HVAC territory manager role."

Of course, the rest is history. During his time at Carrier Enterprise, Alonso worked as a Bryant territory manager and took the territory from almost zero to \$3 million in less than a year and a half.

Alonso has had success at many different HVAC stops: marketing manager for an HVAC contractor, Bryant territory manager in eastern Oklahoma, sales manager for Carrier Enterprise in north Texas, and regional account manager and national accounts manager for Carrier Corp.

He is currently the director of strategic accounts for Johnston Supply Corporate.

"All of these roles have been instrumental in building my industry acumen," Alonso said. "My HVAC career goal is to continue to grow my knowledge and foundation within the industry and perform to the best of my ability in my role. I have an entrepreneurial outlook and enjoy working within new verticals to explore business opportunities outside of the traditional HVAC channels."



**BRANDON ANDERSON**

Company: Morris-Jenkins  
Title: Chief Operations Officer  
Age: 38

HVAC always played a part in Brandon Anderson's life. Growing up, his friend's dad owned an HVAC company that provided him with his first experiences with the industry. At age 23, Anderson came to Morris-Jenkins Air Conditioning to work as an HVAC installer and quickly worked his way up at the company.

After installing units for around five years, he became a service technician. In 2012, just one year after becoming a service tech, Anderson was promoted to service supervisor. In 2015, he continued his journey and became service director at Morris-Jenkins. By 2018, Anderson had earned himself the title of chief operations officer (COO).

"When I first got into management, my No. 1 goal was to create a better work/life balance for the department," Anderson said. "That can be uncommon in the industry, and people's family lives and marriages suffer. Now, as COO, my goal is to bring that to all departments ... to take care of our employees."

Anderson considers it his biggest HVAC accomplishment that he's able to be an active part of a company that has managed to grow immensely while still maintaining high standards and a culture that deeply cares about its employees and customers. Because of his hard work, the people of Morris-Jenkins, especially the field employees, enjoy a proper work/life balance.

"They're able to make a great living, make good money to provide for their families, and work for a company that truly cares about them," Brandon stated. "We've doubled — almost tripled — in revenue in the last five years, and since I started, we've doubled in size twice."



**CODY BELLAMY**

Company: All Cool A/C & Heating  
Title: Vice President  
Age: 28

Cody Bellamy's career HVAC goals can be summed up into three items: happy employees, superior customer service, and community outreach. The vice president of All Cool A/C & Heating takes those items very seriously.

"I am a firm believer that happy employees are productive employees, which is why I strive to create and maintain a culture in our company that makes our employees excited to come to work each day," Bellamy said. "I also want to change the negative preconceived stigma customers have with HVAC contractors by providing exceptional customer service. This means timely service by well-trained technicians at an affordable price as well as being sympathetic to their needs and providing honest evaluations of a customer's options to see what makes the most sense for them and their family."

"It is also very important to me to give back to the community, not only monetarily but also with our time as a company — such as helping make courtesy check calls for Senior Meals on Wheels," he continued.

Bellamy received his Texas Class A State contractor's license on his very first attempt at the young age of 24. As the company's vice president, he oversees sales, accounting, customer service, equipment purchasing, software implementation, and advertising. He has helped grow the company from five employees to 17 while doubling the annual revenue.

"As a father of three, I hope to inspire my children with my hard work, honesty, and dedication to my craft, just as my father did for me," he said.



**ALEX BISHOFF**

Company: Howard Mechanical Services  
Title: Owner/Mechanical Engineer  
Age: 33

A lot of people follow their fathers into the HVAC contracting business. Alex Bishoff followed his friend's father.

"My longtime childhood friend Jamal's father had his own mechanical contracting company," Bishoff said. "I wasn't even out of high school and I was already learning how to plumb hydronic boilers and hand-fabricate sheet metal transitions on split system installs. I owe all the credit to Trev and Keith from T&T Heating and Air."

Bishoff started his own company less than five years ago. Much of the company's work is in Washington, D.C. Bishoff embraced the ductless technology and earned Diamond Contractor status in his first year of selling Mitsubishi equipment. He has trained more than 60 technicians.

"It is great watching them succeed and develop themselves further with the trade," Bishoff said.

Bishoff's short-term goals are to continue building his company's brand in partnership with Mitsubishi.

"We want to set the example that they use in the VRF world for our peers in the trade," he said. "Our long-term goals would be to expand the brand internationally so that we can help sustain the trade and promote being a tradesmen to those coming into the workforce. One thing is for sure about the HVAC trade ... there is more work out here than people actually doing it. We don't want to limit ourselves; we want to extend the opportunities we create on a global platform for those who are ready to answer the trade demands that will only increase in the future."



**ZACK BREEGLE**

Company: Quality Mechanical Services  
Title: Service Technician  
Age: 30

A lot of HVAC contractors are willing to hire technicians without experience with the realization that they will need to provide some training. Zack Breegle is one of those success stories.

"I got hired at a company without any experience and took classes in the evenings after work. I was fascinated with the science behind the trade, and I wanted to learn as much as possible about HVAC," Breegle said. "So I took my education very seriously and grew to love the industry."

Breegle was 24 years old when he was accepted into Steamfitters Local 449 (HVACR) Mechanical Equipment Service Apprenticeship Program (MES). The MES program is five years in length, which includes 1,200 hours of classroom instruction and a minimum of 8,500 hours of field experience.

Breegle has been employed by the same contractor throughout his entire five years of apprenticeship — Quality Mechanical, one of Pittsburgh's premier mechanical contractors, providing installation and service on all types of equipment and controls. Breegle has mastered the commercial market, proving his abilities, on power burners, flame safety controls, combustion tuning, hot water boilers, steam boilers, traps, and pressure reducing stations. He also has extensive knowledge on chillers of all types and applications.

"I would like to eventually become a service manager or start my own HVAC business. I would also enjoy teaching the trade to others," Breegle said.



**FORREST CARROLL**

Company: Standard Air Conditioning  
Title: Service Technician  
Age: 26

Forrest Carroll was hired earlier this year to lead the service/maintenance department at Standard Air